



Flight Instructor Bonus Program

Revision 1.1 01-01-2010

Leading Edge Aviation Instructor bonuses are as follows:

\$25.00 for selling a Cessna Pilot Kit*.

\$25.00 for upgrading customer to LEA kit.

\$25.00 for upgrading customer to a Zulu, Sierra, X-11, or H10-13X Headset.

\$15.00 for upgrading customer to a David Clark H10-13.4 or H10-13S Headset.

\$25.00 for instructing the students first lesson.

\$25.00 for students first solo.

\$50.00 for sending a student on a initial check ride.

* Any employee can receive the bonus for selling a Cessna Pilot Kit.

Top Three billing instructors per month receive a letter of recognition from the flight director.

Instructor with most billed hours receives	\$100.00
Second Instructor with most billed hours receives	\$50.00
Third Instructor with most billed hours receives	\$25.00

Instructor Referral Program: If anyone goes out on there own and finds an instructor that Leading Edge hires they will receive a \$100.00 referral bonus.

Discovery Flight Pay: Instructors will be paid for the flight and an additional .3 tenths of an hour of ground instruction. The Aircraft flight is expected to last no longer then 30 minutes. **Discovery Flights Must Be Limited to .6 Hobbs Hours. We will only pay .9 Hours of Instruction.**