# **Position Contract For: Assistant Line Supervisor**

Reports To: Line Supervisor and Site Manager

Positions that report to the Assistant Line Supervisor: Line Technicians.

Results Statement: To assist the company in reaching its financial and strategic growth goals through efficient execution of all line activities maximizing profits, retaining customers and developing new customers.

### **Position Responsibilities**

### Strategic Work

- 1. Create and Maintain the Line employee Work Schedule 60 days in advance.
- 2. Assist in developing written procedures and checklists for each job function.
- 3. Plan and Perform Initial and Ongoing Training for all line employees to ensure efficient execution of all Line Processes
  - a. Customer Communication
    - i. Telephone
    - ii. In Person
    - iii. Write and mail thank you cards to line customers
    - iv. Follow inquire procedures for potential flight school customers
  - b. Flagging Aircraft
    - i. Guiding
    - ii. Parking
  - c. Vehicle Operation
    - i. Inspections prior to each shift
    - ii. Starting
      - 1. Jet Truck
      - 2. Avgas Truck
    - iii. Clearing inspections prior to moving truck
    - iv. Driving Each Truck



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- v. Parking Each Truck Prior To Fueling
- d. Fueling Procedures
- e. Fuel Farm Procedures
- f. Spill Prevention
- g. Spill Clean-Up
- h. Tug Operations
  - i. Electric Tug
    - a. Knowledge of Systems
    - b. Securing Aircraft to tug
    - c. Movement of Aircraft
    - d. Disengaging aircraft
    - e. Parking Aircraft
  - ii. Gas Tug
    - a. Knowledge of Systems
    - b. Securing to Aircraft
    - c. Movement of aircraft
      - i. Minimum of two people moving aircraft with gas tug.
    - d. Disengaging Aircraft.
    - e. Parking Aircraft
- i. Hangar Procedures
- j. Facility cleaning procedures
- k. Lav Cart Procedures
- I. Oxygen Procedures
- m. Safety
- n. First Aid
- o. Fire Prevention
- p. Fire Procedures
- q. Products, Services and Accessories Offered.
  - i. Maintenance and service products
  - ii. Pilot shop accessories and supplies
- r. Dispatching flight school aircraft
- s. Computer Operation
- t. Process all customer purchase transactions
- u. Bank Card, Cash and Check Procedures
- v. Line shift checklists procedures
- w. Close Out Procedures
- x. Washing flight school and customer aircraft.
- 4. Act as Safety Coordinator
- 5. Assists in Developing a Strategic Marketing Plan
- 6. Contact new potential accounts and follow-up with existing accounts biannually to ensure 100% satisfaction.
- 7. Recruit and assist in Hiring Line Personnel



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- 8. Create and maintain a positive environment where customers feel welcome and appreciated by line personnel.
- 9. Ensure line employees offer to clean the windscreen at each refueling. Turbine customers are given the additional opportunity to receive a complimentary light vacuuming and leading edge cleaning.
- 10. Conduct weekly staff meetings.
- 11. Meet with the Operation Manager on a weekly basis.

#### Tactical Work

- 1. Complete all reports requested by management.
- 2. Monitor and report inventory levels (Fuel and Oil) as requested by management.
- 3. Work shifts as a line technician
- 4. Review the work schedule with all employees
- 5. Handle all employee scheduling conflicts
- 6. Train all Line Employees
- 7. Hold regular training meetings
- 8. Evaluate and monitor job performance of all Line Employees
- 9. Participate in the company safety program and meetings.
- 10. Execute the Strategic Marketing Plan
- 11. Ensures all dailies are accurate and money is accounted at the close of each day.
- 12. Report on fuel quantities weekly.

#### **Standards**

#### **Position Standards**

- 100% satisfied customers who get a minimum of what they want every visit.
- A positive environment exists where customers feel welcome and appreciated by all line personnel.
- All Walk In Customers and fly-in customers are Promptly greeted and welcomed with enthusiasm.
- Line Sales and Profit Goals are met
- A trained line employee is always available to work each shift
- All Transient Aircraft come to Leading Edge
- Telephone calls are answered by the third ring and company scripting is followed with enthusiasm
- Fuel trucks never run out of fuel and fuel trucks topped off nightly.
- There are no accidents of any kind



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- No Bodily Injury Accidents
- No Damage to aircraft
- No Damage To company equipment-property or equipmentproperty belonging to others
- No Fuel Spills
- No Fires or accidents of any kind not mentioned.
- Additional services and accessories are offered to all customers during every visit.
- Line employees offer to clean the windscreen at each refueling. Turbine
  customers are given the additional opportunity to receive a complimentary
  light vacuuming and leading edge cleaning.
- Line employees go the extra mile for all customers every time.
- Leading Edge is always acquiring new line customers because of on going efforts by the line supervisor and line personnel.
- All dailies are accurate and money is accounted at the close of each day.

## Company Wide Standards

- 100 % Satisfied Customers
- No Accidents
- All employees are excited with positive attitudes
- All laws are always followed.
- Company policies are followed

## **STATEMENT OF POSITION HOLDER:**

I accept the accountabilities of this position and agree to produce the results, perform the work, and meet the standards set fort in this position contract.

Signature	date
Printed/Typed Name	